

## **2021 InsurPac - States Reaching Goal**

### **Total Goal**

| <b>STATE</b>         | <b>2021 \$\$ In</b> |
|----------------------|---------------------|
| Alabama              | \$17,150            |
| Alaska               | \$2,750             |
| Arkansas             | \$25,525            |
| Connecticut          | \$17,185            |
| District of Columbia | \$3,100             |
| Georgia              | \$51,316            |
| Hawaii               | \$2,475             |
| Idaho                | \$7,950             |
| Illinois             | \$62,688            |
| Indiana              | \$31,925            |
| Iowa                 | \$28,589            |
| Kansas               | \$33,270            |
| Kentucky             | \$15,610            |
| Louisiana            | \$40,642            |
| Maine                | \$13,400            |
| Maryland             | \$21,164            |
| Massachusetts        | \$83,980            |
| Michigan             | \$42,253            |
| Minnesota            | \$20,402            |
| Mississippi          | \$10,887            |
| Missouri             | \$25,788            |
| Montana              | \$9,800             |
| Nebraska             | \$35,138            |
| Nevada               | \$14,120            |
| New Hampshire        | \$16,376            |
| New Jersey           | \$27,570            |
| New York             | \$42,270            |
| North Carolina       | \$48,910            |
| North Dakota         | \$13,650            |
| Oklahoma             | \$20,435            |
| Oregon               | \$6,100             |
| Pennsylvania         | \$19,300            |
| Rhode Island         | \$8,400             |
| South Carolina       | \$100,303           |
| South Dakota         | \$25,275            |
| Tennessee            | \$47,325            |
| Texas                | \$73,480            |
| Vermont              | \$5,840             |
| Virginia             | \$9,305             |
| Washington           | \$17,928            |
| Wyoming              | \$1,275             |

### **Young Agent Goal**

| <b>STATE</b>         | <b>2021 YA \$\$</b> |
|----------------------|---------------------|
| Alabama              | \$2,600             |
| Alaska               | \$250               |
| Arkansas             | \$6,225             |
| District of Columbia | \$400               |
| Florida              | \$5,610             |
| Georgia              | \$15,801            |
| Idaho                | \$2,150             |
| Illinois             | \$6,680             |
| Indiana              | \$3,085             |
| Kansas               | \$5,680             |
| Kentucky             | \$3,070             |
| Louisiana            | \$5,785             |
| Maine                | \$2,660             |
| Massachusetts        | \$10,610            |
| Michigan             | \$4,311             |
| Minnesota            | \$2,610             |
| Mississippi          | \$3,650             |
| Montana              | \$1,500             |
| Nebraska             | \$4,475             |
| Nevada               | \$2,670             |
| New Jersey           | \$4,800             |
| New Mexico           | \$1,000             |
| North Carolina       | \$4,231             |
| North Dakota         | \$1,500             |
| Oklahoma             | \$2,250             |
| South Carolina       | \$23,145            |
| South Dakota         | \$3,520             |
| Tennessee            | \$4,275             |
| Texas                | \$6,520             |
| Virginia             | \$995               |
| Washington           | \$1,958             |