

Two for Tuesday Archives Edition

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TFT Archives

AIG Affluent Covering Car Collections

By Michael Welch, Big I Advantage Marketing Assistant



Say you want to start amassing a collection of exotic cars. Where would you begin? You could start by checking out the auctions and hiring professionals to scour the world for rare finds. Of course if you're Jay Leno, they will come to you.

Now you'll need a place to keep and display them. Then you'll need a house that complements the collection with entertainment areas, bars, artwork, pools and double digit numbers of bedrooms and bathrooms.

Who has that kind of time? I know I don't. Fortunately for a mere \$250 million you can just buy all of it at once. Now that you've dropped a

quarter of a billion you'll need to protect it. So even more fortunately, AIG can cover that car collection *and* the house and all other stuff that comes with it. From Amelia Island to Pebble Beach, policyholders of AIG Private Client Group, a division of the member companies of American International Group, Inc. (AIG), are used to receiving best-in-show accolades for their collector vehicles. They also expect the best when it comes to insurance protection. AIG offers solutions that measure up to the best craftsmanship on wheels. Here are a few examples of the level of claim service AIG offers to high-net worth automobile owners.

Whether your clients are just beginning a dream collection or already own a stable of multi-million dollar beauties, they can benefit from AIG's superior coverage and services. Features of AIG's collector auto insurance include:

- Market appreciation coverage, up to 150% of agreed value
- Diminution in value for partial loss
- True worldwide coverage, including transit
- Newly acquired coverage
- Unparalleled claims handling
- Referral service for shipping, restoration and appraisals
- Consultation for garage facility construction and security
- Vulnerability assessments and loss prevention programs

Please note, the primary home is required in order for AIG to consider the automobile coverage. AIG's Private Client Program is available nationwide. Log into www.bigmarkets.com and click on "Affluent Program - New Business", or contact Nancy Doherty at nancy.doherty@iiaba.net or (800) 221-7917 ext. 5389 or Aysha Jordan at aysha.jordan@iiaba.net or (800) 221-7917 ext. 5382 to learn more.

The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.